

Agents Checklist

Questions	Alan Moane	Other Agent
How many years Experience?	20 years	
Properties sold	1000 +	
Listing targets to meet?	No	
Monthly quotas to meet?	No	
Competition between salespeople?	No	
On retainer?	No	
Hold a real estate license	Yes	
Other qualifications	<ul style="list-style-type: none"> • Diploma in Business and Real Estate Management • Diploma of Building and Construction 	
Negotiation skills	Exceptional	
Assist with your negotiations to buy and sell?	Yes	
Option of a professional photographer?	Yes	
Option of a PR specialist to write my listing?	Yes	
Can he/she explain things simply?	Yes	